



Communicator

A 2-way communication engine embedded throughout XSELLERATOR™. Communicator allows you to email and text your customers right from the DMS. The messages can be ad hoc or automated based on certain activities (like confirming appointments or vehicle ready for pickup). The customer can also respond and all communication is stored in their history as well as with the transaction. Communicator also has automated and instant internal messaging for your employees.

Autovance Desk (Canada)

Autovance Desk is a robust and comprehensive desking tool that replaces the basic desking within XSELLERATOR. It includes sophisticated customer presentations as well as accurate manufacturer interest rates, residual values, and up-to-date rebates - all delivered automatically and seamlessly integrated into XSELLERATOR and Sales Planner.



QLeads Internet Lead Management (Canada)

QLeads allows dealerships to connect with customers faster via chat, text and email (an advanced package also includes call support and recording). Dealers can plug into all of their online lead sources (Kijiji and AutoTrader etc.). Sales staff can answer leads from their cell or desktop without logging into any 3rd party software. The leads are passed seamlessly to the showroom area in XSELLERATOR once they become qualified prospects.

Full Auto Dispatch for Service

An XSELLERATOR option that is configured to streamline your service dispatching to be completely automated based on skill groups and availability. Also contains the ability for management overrides and protection against "cherry-picking."



Integrated Payroll

The payroll software is provided by a 3rd party (Classic Software in Canada and Pensoft in the US) but runs on the Quorum server and data is transferred between the payroll software and XSELLERATOR.

eQUIP Web-based Training Subscription

Allows access to live web-based instructor-led courses (at least 4 new topics each month), as well as a video library of previous courses. All employees from your dealership can attend for one single low monthly cost. eQUIP uTRAIN allows your new employees to learn XSELLERATOR through role based practical workbooks, best practice videos and OEM specific training environments.



Network Gateway

Quorum will configure and provide a network gateway device which provides total dealership network protection and Internet routing as well as a firewall and access to your server from outside of your dealership. The Network Gateway can also be used to establish a VPN for connecting multiple physical locations. (see flyer for additional details).

Total Security Package

Beyond the rigorous daily and hourly back-up of your critical XSELLERATOR data, the Total Security Package will also cover you for backing up all user files on the server (from their own home drives) as well as Disaster Recovery protection which allows Quorum to get you up and running on one of our remote servers in a matter of hours should there be a server failure. (Note: if Network Gateway and Total Security Package are selected, gateway services are upgraded to "advanced" at no additional cost – see flyer for additional details).



Network Security Monitoring (SMaaS)

Provided by a Quorum partner, Nuspire, this option completes the ultimate network piece of mind. Beyond the services already provided by our Network Gateway and Total Security Package, Nuspire will actively monitor your network and keep your firewall up-to-date to protect you from intrusions or misuse. Extensive activity reporting is also included (Note: Requires Network Gateway and Total Security Package Options).